

Veterinary Territory Manager

- Full time, permanent role
- Home based, Northern Ireland
- Company Car, Benefits and Competitive Salary

Protexin® Careers

This is a fantastic opportunity to join one of the fastest growing companies in the veterinary industry. We are seeking a sales professional to join our highly successful team and multi award winning organisation. This role may also suit an experienced veterinary nurse or university graduate looking to move into a sales role.

Applicants for this role must be based in Northern Ireland, however the role will work alongside our current Territory Manager to increase coverage of veterinary practices across both Northern Ireland and the Republic of Ireland, and may include overnight stays. Principle responsibilities include:

- Visiting veterinary practices to promote and educate staff & customers on the benefits of Protexin veterinary products.
- Managing and developing existing key accounts, and to build relations, identify and develop new accounts within the territory.
- Providing educational support to practices in the form of presentations and CPD events.
- Representing Protexin at veterinary conferences and exhibitions throughout the UK.

The ideal candidate will have a proven track record of sales success and ideally be a qualified veterinary nurse or equivalent (but not essential). Professional personal presentation and excellent communication skills are key for success in this role along with the ability to build strong relationships and quickly influence and gain customer loyalty.

A driven, enthusiastic and self-motivated individual will prosper and succeed in this position.

Your contribution to Protexin will be rewarded with a highly competitive salary and a range of benefits including a company car and fuel card for business and private mileage, contributory pension scheme, healthcare and 28 days annual leave.

To apply for this unique opportunity, please send your CV plus a covering letter giving details of your current salary to:

Claire Rowswell, HR Manager – Claire.rowswell@protexin.com

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and nature
in balance