



Protexin®

VETERINARY TERRITORY MANAGER (central region)

Fixed term contract for 12 months

ADM Protexin Ltd, Lopen Head, Somerset, TA13 5JH

As the world's population grows, so does demand for quality foods, feed ingredients for livestock, industrial products and alternative fuels. As one of the world's leading agricultural processors, ADM plays a pivotal role in meeting all of these needs. We produce the food ingredients, animal feeds and feed ingredients, biofuels and other products that manufacturers around the world use to provide a better life to millions of people around the globe. With more than 31,000 employees serving customers in more than 170 countries, a global value chain that includes 500 crop procurement locations, 270 ingredient manufacturing facilities, 44 innovation centers and the world's premier crop transportation network, we connect the harvest to the home. Learn more at www.adm.com.

ADM PROTEXIN LTD

ADM Protexin Ltd manufacture innovative, research based live bacteria products of the highest quality for the veterinary, human, agriculture and equine healthcare markets. With head office, manufacturing and distribution facilities based in Somerset, ADM Protexin distribute to over 90 countries worldwide. Learn more at www.protexin.com.

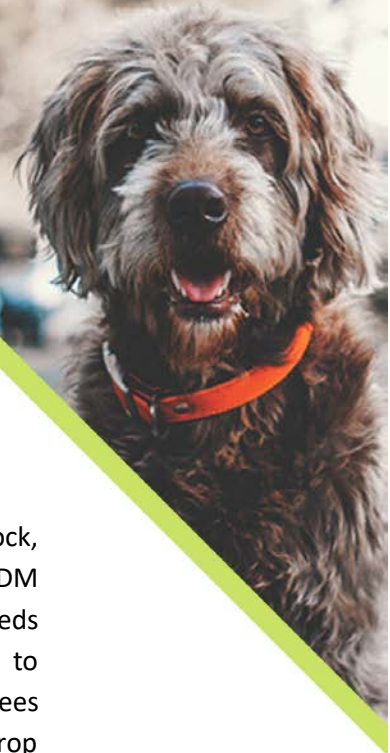
JOB DESCRIPTION

We have an exciting opportunity for a Veterinary Territory Manager to join our team on a 12 month fixed term contract, covering postcodes SN, RG, SL, OX, HP, NN, MK, LU, WD, HA, UB, TW, SW, candidates must be based within this area. We are seeking a sales professional to join our highly successful team and multi award winning organisation. This role may also suit an experienced veterinary nurse or university graduate looking to move into a sales role. Responsibilities Include:

- Visiting veterinary practices to promote and educate staff & customers on the benefits of Protexin veterinary products.
- Managing and developing existing key accounts, and to build relations, identify and develop new accounts within the territory.
- Providing educational support to practices in the form of presentations and CPD events.
- Representing Protexin at veterinary conferences and exhibitions throughout the UK.



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Protexin®

THE CANDIDATE

The ideal candidate will have a proven track record of sales success and ideally be a qualified veterinary nurse or equivalent (but not essential). Professional personal presentation and excellent communication skills are key for success in this role along with the ability to build strong relationships and quickly influence and gain customer loyalty.

A driven, enthusiastic and self-motivated individual will prosper and succeed in this position.

The ideal candidate will be based within the territory, and a full driving licence and flexibility to travel and make overnight stays is essential.

We are proud to be an equal opportunity workplace and value [diversity](#) at our company.

If you feel this job is for you, unlock your potential and apply now!

Email your CV and cover letter to recruitment@protexin.com



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